

Sheep Assessor Workshop Outcomes:

Recently we held a two workshop in Sydney with twenty assessors from across Australia. The days were designed to look at the existing AuctionsPlus business and identify areas that need improvement and new opportunities.

We thought you might be interested in some of the changes we are implementing immediately and others that will be an evolution. Here is a bit of a summary, feel free to give us any feedback along the way.

Features that will be implemented relatively quickly (by the end of the year) include –

- As of January 1st, 2018, all sheep must have an accompanying Sheep Health Declaration.
- Mandatory uploading of scanning certificates and supporting documents if stated as available.
- Tighter regulation around bloodlines for cattle and sheep.
- The wool and skin comments will be separated on assessment entry.
- The mulesing definitions will be updated to light, moderate or radical with an additional question on pain relief and an additional comments box (this has had strong support from Sheep Meat Council and Wool Producers NSW).
- A new tick box for 'faults' for cattle and sheep will be created for assessors to specify issues around eyes, feet, udders, dog bites etc....
- Dentition for sheep will be changed to L, 2, 4, 6, FM – if FM is entered there will be a prompt for the assessor to state whether they are sound, worn or broken
- Additional questions will be asked around footrot, like those found on the NVD. There will also be a box to state the number of sheep tipped over – assessing feet and seed.
 - A voluntary footrot declaration will be made available allowing vendors to guarantee their flock free from virulent footrot
 - We are discussing whether a similar declaration would be useful for seed for the upcoming lamb sales – processors have strongly supported the inclusion of this.
- The number of head sampled will be displayed in the assessment beside the % sampled.
- On the pre-sale catalogue and catalogue summary, buyers will be able to see the breed of the sire stock are joined to.
- There will be an additional field to state how long the vendor has had non-vendor bred stock – mimicking the NVD for both sheep and cattle.
- All female stock including mixed sex will be required to nominate whether there has been any access to bulls/rams.
- Assessors will need to specify weaning status for lambs and suckers –
 - Weaned prior to assessment – date – free text
 - Weaned at Assessment – date – free text box
 - Not Weaned, will be weaned at delivery – free text box



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- Assessors will not be able to select Russian eligible if stock are within a withholding period
- Vendor details will be pre-populated when the APID for the vendor is entered – this will evolve to include delivery details and an automatic assessment sign-off.
- There will be the ability to enter multiple treatments / vaccinations.

Areas for Scoping / Longer development projects -

- Modifications to the age of sheep using the 'rising' and 'off-' terminology – under investigation
- Better management of split lots
- Number of head samples – currently 20% or 100 head, whichever is greater – reviewing documentation
- Delivery Module – High Priority
 - Post-sale email confirming sale to buyer
 - Post-sale delivery instructions / Mandatory Delivery Forms
 - Delivery Person Registration (APID)
 - NLIS Transfer reminder
 - **Ability to nominate a settling agent**
- Buyer Education Module
 - Exam and mandatory video
 - Buyer Ratings
- Vendor Education
 - Vendor Ratings
- Better Notifications and Communications to assessors
 - Text
- Faster video upload
- Better filters

Other New Opportunities we will be looking into –

- Offline Assessment Entry App for assessors
- Unreserved sales
- Buy-it now –
 - Managing the time between sales
 - Feeder Stock
- Truck-fillers module
- Continuous Assessor Training and Random Assessor Audits
- Buyer Credit Checks or greater verification

Upcoming New Releases – stuff that will be available in the next month

- **Bidding Screen Enhancements**
 - Location of stock on the detail panel of the lot
 - Short description on the lot



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- **New Stud Sale Reports**
- **The Assessor Portal** will be released on the 12th of September (fingers crossed)
 - Ability to enter starts and reserves up to an hour before the auction from your phone
 - Management of stock sold and purchased with 3-month historical information
 - Ability to view all buyer feedback
 - Enhanced profile information for assessors – tracking their vendor’s performance
 - **Evolution of this module may include (but we want your feedback on what you want to see)**
 - Auto-population of sale terms
 - Auto email of assessment to vendor for sign-off
 - Default information for targeted fields
 - Updating prices and buyer when stock are contracted post-auction
 - Set Alerts on stock
 - Copying purchased assessments

If you have any further feedback, we would love to hear from you. The platform is continually evolving and we look forward to working with you.