

### **Cattle Assessor Workshop Outcomes**

Recently we held a two workshop in Sydney with twenty assessors from across Australia. The days were designed to look at the existing AuctionsPlus business and identify areas that need improvement and new opportunities.

We thought you might be interested in some of the changes we are implementing immediately and others that will be an evolution. Here is a bit of a summary, feel free to give us any feedback along the way.

### **Features that will be implemented relatively quickly (by the end of the year) include –**

- Mandatory uploading of pregnancy certificates or other supporting documentation (CHD, Pedigree) if stated as available
- Tighter regulation around bloodlines for cattle and sheep
- Any stock less than or equal to 12 months of age must use the stock categories of yearling or weaner – they will then be required to enter weaning details
- Movement restrictions field will be removed and it will be clearly stated that it is the buyers responsibility to manage any movement restrictions.
- There will be a question asking if stock are in a tick area, if yes then the assessor must state the sale terms for selling to clean areas.
- A new tick box for 'faults' for cattle and sheep will be created for assessors to specify issues around eyes, feet, udders, dog bites etc...
- On the pre-sale catalogue the following new fields/features will be available –
  - Joined to XXX
  - PCAS Eligible / PCAS Accredited
  - Full Assessments for those that have entered them early
  - Optional Starts and Reserves made available to public
  - Ability to favourite lots and flow through to bidding platform
- Temperament for cattle will have new definitions and assessors will need to tick boxes as to how they were handled. Assessment will be on the individual (per head basis) in crush, yards and paddock.
- A dropdown box will be added when stock are pregnancy tested to state whether they were manually tested or scanned
- There will be an additional field to state how long the vendor has had non-vendor bred stock – mimicking the NVD for both sheep and cattle.
- When using LBW Bulls, multiple EBVs or figures will be available to be entered.
- Joining details will be mandatory for stock over 8 months of age.
- All female stock including mixed sex will be required to nominate whether there has been any access to bulls/rams.
- Assessors will not be able to select Russian eligible if stock are within a withholding period
- Vendor details will be pre-populated when the APID for the vendor is entered
- There will be the ability to enter multiple treatments / vaccinations

**Investigations –**

- Frame Scoring - <http://www.dpi.nsw.gov.au/animals-and-livestock/beef-cattle/appraisal/publications/frame-scoring>

**Areas for Scoping / Longer development projects -**

- Better management of split lots
- Number of head samples – currently 20% or 100 head, whichever is greater – reviewing documentation
- Delivery Module – High Priority
  - Post-sale email confirming sale to buyer
  - Post-sale delivery instructions / Mandatory Delivery Forms
  - Delivery Person Registration (APID)
  - NLIS Transfer reminder
  - **Ability to nominate a settling agent**
- Buyer Education Module
  - Exam and mandatory video
  - Buyer Ratings
- Vendor Education
  - Vendor Ratings
- Better Notifications and Communications to assessors
  - Text
- Faster video upload
- Better filters

**Other New Opportunities we will be looking into –**

- Offline Assessment Entry App for assessors
- Unreserved sales
- Buy-it now –
  - Managing the time between sales
  - Feeder Stock
- Truck-fillers module
- Continuous Assessor Training and Random Assessor Audits
- Buyer Credit Checks or greater verification

**Upcoming New Releases – stuff that will be available in the next month**

- **Bidding Screen Enhancements**
  - Location of stock on the detail panel of the lot
  - Short description on the lot

- **New Stud Sale Reports**
- **The Assessor Portal** will be released on the 12<sup>th</sup> of September (fingers crossed)
  - Ability to enter starts and reserves up to an hour before the auction from your phone
  - Management of stock sold and purchased with 3-month historical information
  - Ability to view all buyer feedback
  - Enhanced profile information for assessors – tracking their vendor’s performance
    - **Evolution of this module may include (but we want your feedback on what you want to see)**
      - Auto-population of sale terms
      - Auto email of assessment to vendor for sign-off
      - Default information for targeted fields
      - Updating prices and buyer when stock are contracted post-auction
      - Set Alerts on stock
      - Copying purchased assessments

If you have any further feedback, we would love to hear from you. The platform is continually evolving and we look forward to working with you.