





# AuctionsPlus is the most trusted and widely used online agricultural marketplace in Australia.

With over 266,000 unique visitors each month, the chances are the prospective buyers you are looking for have used us before.

\$3.5bn

Gross merchandise sales annually

\$2.85bn

Livestock sales facilitated annually

6,100+

Active bidders per month



## Why sell seedstock on AuctionsPlus?

AuctionsPlus has built an eco-system of online selling tools for the agriculture sector to enable you to reach a highly loyal, trusted and engaged national audience.



# Tailored Sale Packages

Whether you are looking to go online only, or want to interface your on-farm sale with audio and video - we can tailor your sale package to suit your needs.



# Advertising Packages

With a range of digital advertising solutions including on-site display, advertorial sponsored content, market eDMs and more we can help you reach over 85,000 highly engaged users per week.



# Digital Catalogue

Your sale catalogue is transformed into a digital handbook enabling you to upload multiple photos, videos, data and sale information which is then distributed to our network of over 20,000 subscribers.



# National Audience

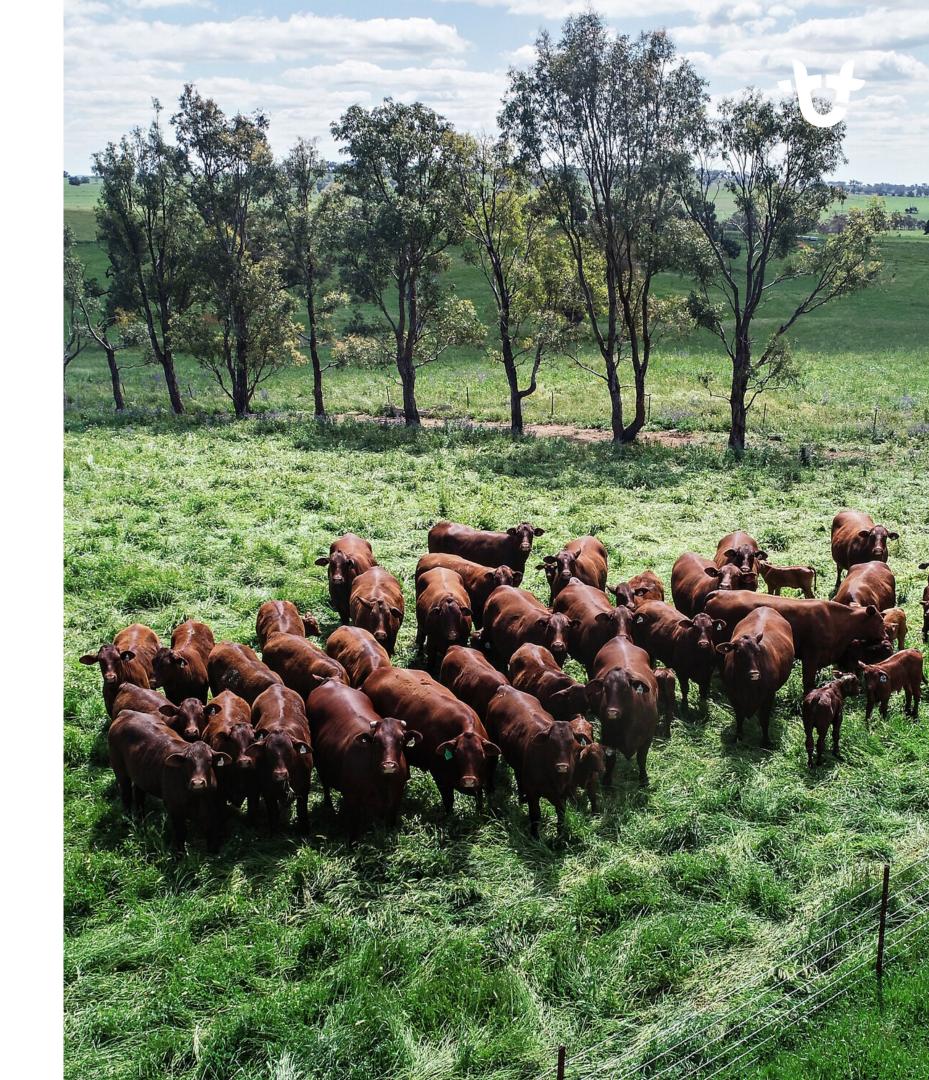
Our users are all over Australia

– giving you the opportunity to
connect and market your stock
to our national audience via the
single largest online trading
platform for livestock in
Australia.

# Classic Package

A physical sale is also open to online bidders - both buyers on-farm and online are able to see what bids are being placed.

- Online buyers can also bid on lots being offered on farm
- Sale day results bundled up into a comprehensive post-sale report
- Digital sale catalogue distributed to our network of over 20,000 subscribers



# Prime Package

Increase competition both online and on-farm by streaming audio directly from the auctioneer at your sale to your online bidders.

- Your on-farm sale is open to online bidders from all over Australia
- Audio from the auctioneer is streamed online so that bidders can hear all the action on the ground
- Sale day results bundled up into a comprehensive post-sale report
- Digital sale catalogue distributed to our network of over 20,000 subscribers



# Premium Package

As well as audio, a premium package has the added feature of video streaming, meaning your online bidders can both see and hear what is happening on-farm.

- Your on-farm sale is open to online bidders from all over Australia
- Increase competition by enabling online bidders to watch all the action with a live video stream
- AuctionsPlus representative onsite on sale day
- Sale day results bundled up into a comprehensive post-sale report
- Digital sale catalogue distributed to our network of over 20,000 subscribers





# 2023 Pricing

Classic

\$2,900

Prime

\$3,200

**Premium** 

\$4,700

Online Bidding

**Audio Streaming** 

**Video Streaming** 

A+ Staff Onsite

**Post-Sale Report** 

Catalogue Distribution























Prices are excluding GST.

\* Standard listing fees apply should the number of head be greater than the stud sale package quoted above.



**Price** 

## Additional Costs

	ex GST
Pre-bidding (changing a SIM sale to a SEQ sale)	\$1,500
Booster/StarLink hire	\$500
Streaming a classing day	\$1,750
Combining information from multiple vendors	\$300
Renaming photos & videos	\$300
Adding ABRI links	\$300
Prime sale attendance	\$1,100

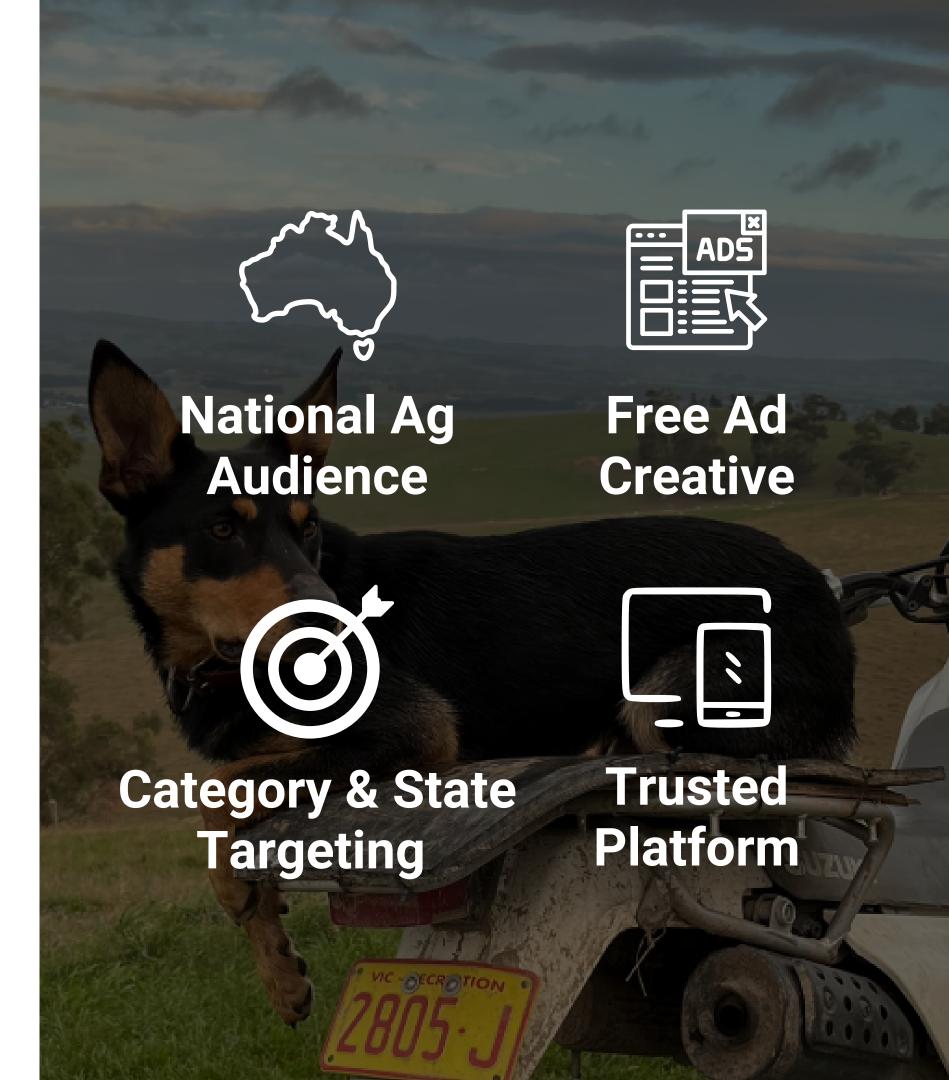


# Why advertise on AuctionsPlus?

AuctionsPlus has grown to become Australia's single largest and most trusted digital marketplace.

With a thriving agricultural community, where business prospers, AuctionsPlus has built an eco-system of online tools to reach a highly targeted, trusted and connected Ag audience to deliver sales outcomes.

Our market is all over Australia – we connect you to a national audience via the single largest online saleyard in Australia.



# Insights

266K

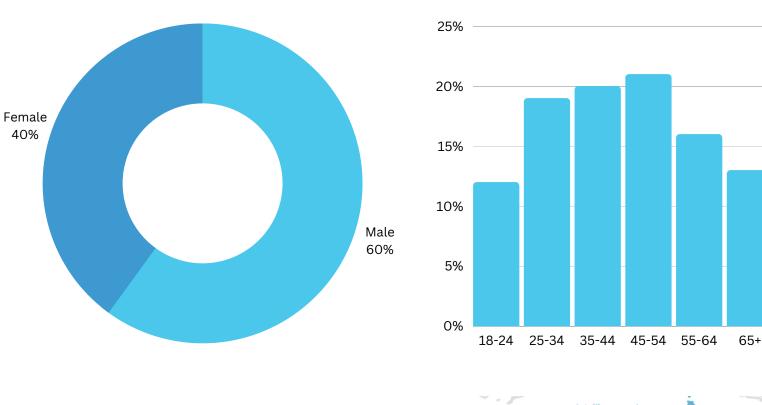
Avg Monthly Unique Browsers

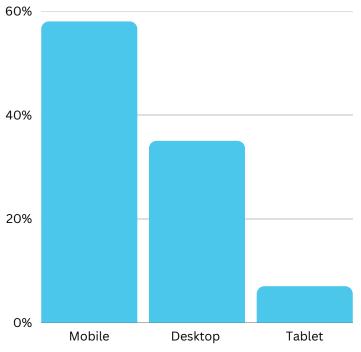
4.3M

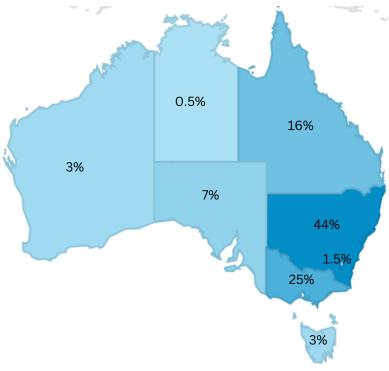
Ave Monthly Pageviews

6:37

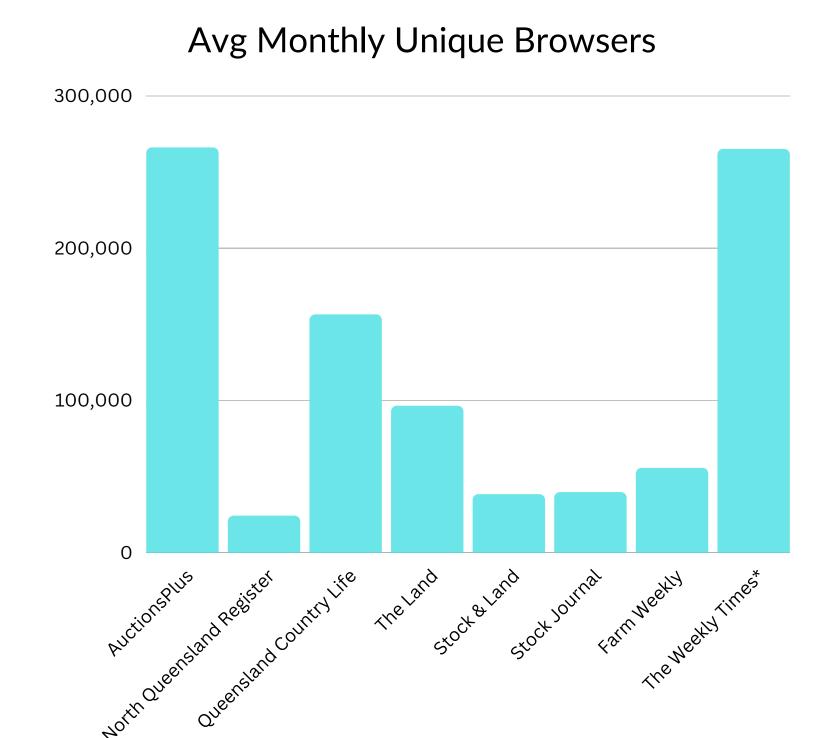
Average Dwell Time



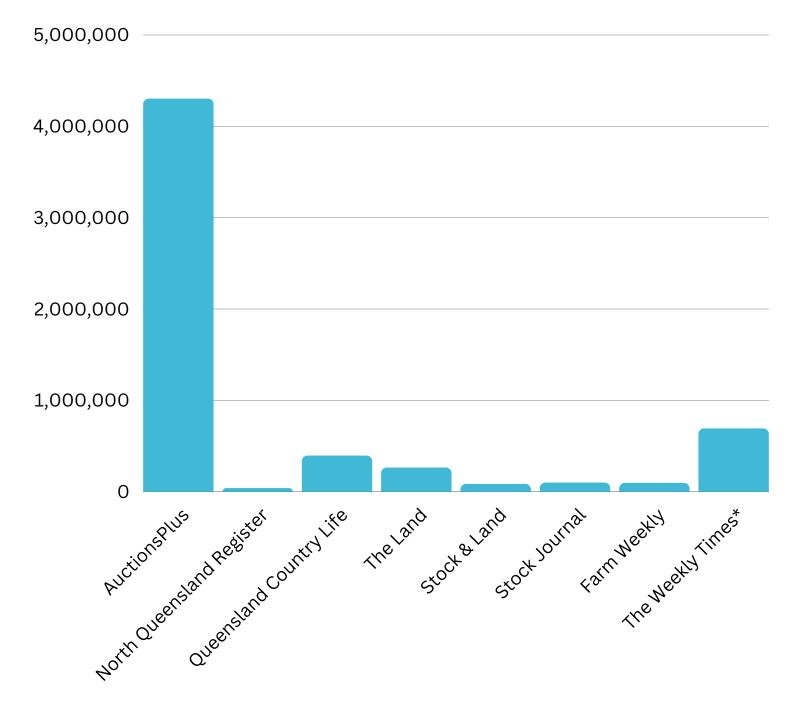




# Competitor Analysis



#### Ave Monthly Pageviews



• The Weekly Times is predominately a Victorian audience



Bronze

\$550

Silver

\$1,200

Gold

\$1,700

Platinum

Custom

**Impressions** 

**Ad Size** 

Catagory Targeting\*

**State Geo-Targeting** 

**Duration** 

**Creative** 

25,000

Leaderboard, MedRec, Mobile Banner



2 Weeks

Standard

60,000

Leaderboard, MedRec, Mobile Banner



**₹** 

2-3 Weeks

Standard

90,000

Leaderboard, MedRec, Mobile Banner





2-3 Weeks

Standard

Custom (100K+)

Leaderboard, MedRec, Mobile Banner





2-4 weeks

Custom

Prices are excluding GST.

Packages are exclusively for clients running auction with AuctionsPlus

\*Category Targeting: Cattle, Sheep, Machinery, Auction Results, Up Coming Auctions,

Ad Specs: Leaderboard: 728(w) x 90(h) px, MedRec: 300(w) x 250(h) px, Mobile Banner: 320(w) x 50(h) px



## Additional Information

**Display Advertising:** Display advertising offers reach, scale, and performance, through targeted placements, diverse ad formats, creative, and meaurable results across premium publisher sites like AuctionsPlus.

**Impressions:** An impression is when a user sees an advertisement on a website. An impression occurs any time a user opens an app or website and an advertisement is visible. Cost per thousand (CPM) refers to the cost an advertiser pays per one thousand ad impressions on a web page.

**Run of Category:** Display ads can be scheduled to run across the whole AuctionsPlus site or run of category. Categories include; cattle, sheep, machinery, auctions results and up coming auctions

**Click-Through Rates & Industry Standards:** Click-through rate (CTR) gauges how well display ads perform. CTR is the number of clicks your ad receives divided by the number of times that your ad is shown: clicks ÷ impressions = CTR. Industry standard is: 0.05%

**Creative:** AuctionsPlus will produce all livestock ad creatives.

**Asset Requirements:** 

- High Res Logo
- High res images (Up to 3)
- Copy (up to 3 sentences. No more than 7 words each)
- Call to action (ie, Find out more, Learn More, Download Catalogue etc

Standard Design: 1 round of feedback Custom Designs: 2 rounds of feedback

# Speak to our team

After more information about selling seedstock online? Our team is here to help! Reach out to us via the details below to discuss your next stud sale.

### **Network Team Contact**

Zoe Macfarlan zmacfarlan@auctionsplus.com.au 0416 657 701

### **Advertising Contact**

Josh Bailey jbailey@auctionsplus.com.au 0411 957 778

#### Website

www.auctionsplus.com.au

